

## ARTICULATION AGREEMENT

**Institution:** Willmar Technical College/Willmar Community College  
**A.A.S. Program:** Legal Administrative Secretary  
**UMC Program:** Bachelor of Science in Applied Management  
Management & Supervision, Emphasis

### UMC Common Program Requirements Needed:

Acct 1512	Financial Accounting II	4 credits
Acct 1513	Managerial Accounting	4 credits
Mgmt 3100	Principles of Applied Business Finance	4 credits
Mgmt 3200	Principles of Applied Management	4 credits
Mgmt 3900	Internship	4 credits
Mktg 3300	Applied Marketing Concepts	<u>4 credits</u>
	Sub Total	24 credits

### UMC Unique Course Requirements Needed:

Mgmt 3220	Human Resource Management	4 credits
Mgmt 3230	Labor/Management Relations	4 credits
Mgmt 3240	Total Quality Management Applications	4 credits
Mgmt 3800	Studies in Management Innovation	4 credits
Mktg 3330	Marketing Communications	4 credits
Mktg 3360	Global Marketing Management	<u>4 credits</u>
	Sub Total	24 credits

**Major Electives:** Electives 3xxx (5 credits at 3000 level)      Sub Total      5 credits

### UMC General Education Courses Needed:

*Electives 3xxx (electives at 3000 level)	15 credits	
*Electives xxxx (electives at 1000 or 3000 level)	<u>22 credits</u>	
	Sub Total	37 credits

\*Elective credits should follow UMC general education distribution requirements.

*Principles of Accounting I and Spreadsheets/Lotus must be taken as elective courses at Willmar Technical College/Willmar Community College.*

Grand Total      90 credits

### Articulation Summary

UMC credits needed to graduate	90 credits
Transfer credits accepted	<u>90 credits</u>
Total Credits for Program	<u>180 credits</u>

We agree with the above articulation format and understand that the agreement may be changed due to curricular changes at either campus. Changes would still allow for a full 90 credits of transfer at the completion of the A.A.S. degree in the above program.

### UMC MANAGEMENT DIVISION

Signed: \_\_\_\_\_ Signature Present \_\_\_\_\_ Robert G. Smith, Chairman, Mgmt Division      Date: 4-5-94  
Signed: \_\_\_\_\_ Signature Present \_\_\_\_\_ Dr. Rita Meyer, Vice Chancellor for Academic Affairs      Date: 4/11/94

### WILLIMAR TECHNICAL COLLEGE/WILLIMAR COMMUNITY COLLEGE

Signed: \_\_\_\_\_ Signature Present \_\_\_\_\_ President or Academic Dean      Date: 4/21/94