

MINNESOTA STATE COLLEGES AND
UNIVERSITIES*
ARTICULATION AGREEMENT
BETWEEN

St. Cloud Technical & Community College
AND
St. Cloud State University

*The Board of Trustees of the Minnesota State Colleges and Universities is authorized by Minnesota Statutes, Chapter 136F to enter into Agreements and has delegated this authority to colleges and universities.

This Agreement is entered into between St. Cloud Technical & Community College (hereinafter sending institution), and St. Cloud State University (hereinafter receiving institution). This Agreement and any amendments and supplements, shall be interpreted pursuant to the laws of the State of Minnesota.

The sending institution has established an Associate of Science in Business Management (hereinafter sending program), and the receiving institution has established a Bachelor of Science in General Business (hereinafter receiving program), and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply, including grade requirements for courses and an overall GPA requirement.

Transfer of Credits

- A. The receiving institution will accept 60 credits from the sending program. A total of 60 credits remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table. For system institutions, once the courses are encoded, they will transfer as described in the "Transferology" audit.

Implementation and Review

- A. The Chief Academic Officers or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure and guidelines, and conducting a periodic review of this agreement.
- B. This Articulation Agreement is effective on 08/15/2017 and shall remain in effect until 08/15/2022 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- C. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- D. This Articulation Agreement will be reviewed by both parties beginning 02/15/2022 (within six months of the end date).
- E. When a student notifies the receiving institution of their intent to follow this agreement, the receiving institution will encode course waivers and substitutions.

September 11, 2017

PROGRAM ARTICULATION TABLE

Check if the sending program ___ or receiving program ___ is new.

	College (sending)	University (receiving)
Institution	St. Cloud Technical & Community College	St. Cloud State University
Program name	Business Management	General Business
Award Type (e.g., AS)	AS	BS
Credit Length	60	120
CIP code (6-digit)		520101
Describe program admission requirements (if any)		<p>To be admitted to the BS General Business major, students will have to satisfy the following requirements:</p> <ul style="list-style-type: none"> • An overall GPA of at least 2.65 and 45 earned credits • The following courses (or the equivalents) must be complete: <ul style="list-style-type: none"> ○ ACCT 291 Accounting I (need grade of "C-" or better) ○ ENGL 191 Introduction to Rhetorical & Analytical Writing ○ CMST 192 Introduction to Communication Studies ○ MATH 196 Finite Math (need grade of "C-" or better) • The following courses (or the equivalents) must be completed or enrolled in: <ul style="list-style-type: none"> ○ ACCT 292 Accounting II ○ IS/STAT 242 Business Statistics (need grade of "C-" or better) ○ BLAW 235 The Legal, Ethical and Global Environment of Business ○ CSCI/CNA 169 Computers in Society (need grade of "C-" or better) ○ ECON 205 Principles of Macroeconomics ○ ECON 206 Principles of Microeconomics ○ HBS 211 Career Essentials

Instructions

- List all required courses in both academic programs.
- MnTC goal areas transfer to the receiving institution according to the goal areas designated by the sending institution.
- Do not indicate a goal area for general education courses that are not part of the MnTC.
- For restricted or unrestricted electives, list number of credits.
- Credits applied: the receiving institution course credit amount may be more or less than the sending institution credit amount. Enter the number of credits that the receiving institution will apply toward degree completion.
- Show equivalent university-college courses on the same row to ensure accurate DARS encoding.
- Equiv/Sub/Wav column: If a course is to be encoded as equivalent, enter Equiv. If a course is to be accepted by the university as a "substitution" only for the purposes of this agreement, enter Sub. If a course requirement is waived by the receiving institution, enter Wav. If a course is to be accepted by the university as a MnTC goal area, restricted elective or unrestricted elective, leave the cell blank.

(To add rows, place cursor outside of the end of a row and press enter.)

SECTION C - Remaining University (receiving) Requirements

	course prefix, number and name	Credits
	Liberal Education Program:	
	Goal 6 (Diversity, if needed; different academic area than previous Goal 6 course)	3
	Goal 9	3
	Goal 8/General Business Major Elective Note: This course must be a 300/400 level course in the SCSU Liberal Education Program Goal 8 as well as a general business major elective with advisor approval. Possible options include: ECON 350 Economics of Developing Countries (offered spring semester only), CMST 330 Intercultural Communication, or other upper level LEP Goal 8 course.	3
	Business Core:	
	HBS 111 Orientation to the Business School	waive
	MATH 196 Finite Mathematics (successful completion and transfer of MATH 1300 College Algebra substitutes for this course; need "C-" or better)	sub
	CMST 192 Introduction to Communication Studies (successful completion and transfer of a Goal 1 Oral Communication course substitutes for this course)	sub
	IS 242/STAT 242 Business Statistics (need "C-" or better)	4
	HBS 211 Career Essentials	1
	IS 340 Management Information Systems	3
	FIRE 371 Managerial Finance	3
	MGMT 301 Introduction to Professional Management	3
	MGMT 383 Operations Management	3
	MKTG 320 Introduction to Marketing	3
	Upper division business communication requirement (MKTG 333, CMST 341, or ENGL 332)	3
	MGMT 497 Strategic Management	3
	Note: Students may participate in the Business Honors Program if they meet the admission criteria, apply, and are admitted to the program. To graduate with a Herberger Business School Honors major on an official transcript, students must successfully complete at least 15 credits of honors business courses from the following list: FIRE 371, MKTG 320, MGMT 301, IS 340, MGMT 497, and ACCT/IS/FIRE/MGMT/MKTG 498.	
	Required Major Courses:	
	Goal 8/General Business Major Elective (3 credits; see LEP section)	0
	General Business Major Electives <ul style="list-style-type: none"> • General business major electives must come from a minimum of 3 different areas with no more than 12 credits in any one area. • Students may elect to add on the Professional Selling Specialization by taking MKTG 415, MKTG 425, and MKTG 426 as three of their general business major electives along with MKTG 333 as their upper division business communication requirement. 	24
	University unrestricted elective credits not counted elsewhere Note: If a 4-credit Goals 3 Lab/10 course was taken in the 2 nd semester at SCTCC, students would not need to take 1 credit of university elective.	1
	Total Remaining University Credits²	60

SECTION D - Summary of Total Program Credits

College (sending) Credits		University (receiving) Requirements	
MnTC/General Education	31		
Major, Emphasis, Unrestricted Electives or Other	29		
Total College Credits	60	Total College Credits Applied	60
		Remaining credits to be taken at the university (receiving institution)	60
		Total Program Credits	120

Special Notes, if any: Students will be eligible to apply for HBS Upper Division Status after the 1st week of the spring semester of their second year if they have 45 earned credits and a cumulative GPA of at least 2.65 from SCTCC. Overrides for FIRE 371, MKTG 320, and MGMT 301 will be given for students to be able to register for these upper division core courses prior to being granted HBS Upper Division Status.

All students in the Bachelor of Science General Business must fulfill the graduation requirements of St. Cloud State University and the major requirements.

To graduate with a baccalaureate degree from St. Cloud State University, students must:

- Earn a minimum of 120 credits
- Complete all ten liberal education goals and achieve a total of at least 40 liberal education credits
- Complete diversity course requirements
- Complete at least 40 credits at the 300-400 level
- Complete the last 30 credits at SCSU
- Complete at least 50 percent of the credits in the student's major and at least 50 percent of all business credits needed for the degree at SCSU. Courses can be transferred into the business core and/or the student's major only if a grade of "C-" or higher was earned.
- Earn a 2.00 GPA overall and in major
- Apply for graduation (best done 2 semesters prior to graduation)

² At least 40 of the required credits for the baccalaureate degree shall be at the upper-division level. If a lower division course is shown as equivalent to an upper division course, check with the university to determine if it will count toward the 40 required credits of upper division.

College	Name	Signature	Date
Chief Academic Officer	Carolyn Olson	Carolyn Olson	9/20/17
Title	Kristina Keller	Kristina Keller	9/20/17
University	Name	Signature	Date
Chief Academic Officer	Dan Gregory	Dan Gregory	10/10/17
Title	Lavonne Carnell Swartz	Lavonne Carnell Swartz	10/12/17
DARS Encoder	Ashley Schaefer	Ashley Schaefer	10/9/17
Date when equivalencies were verified/encoded in DARS by the receiving Minnesota State institution.			