

**MINNESOTA STATE COLLEGES AND  
UNIVERSITIES\*  
ARTICULATION AGREEMENT  
BETWEEN**

**ALEXANDRIA TECHNICAL AND COMMUNITY  
COLLEGE  
AND  
MINNESOTA STATE UNIVERSITY MOORHEAD**

\*The Board of Trustees of the Minnesota State Colleges and Universities is authorized by Minnesota Statutes, Chapter 136F to enter into Agreements and has delegated this authority to colleges and universities.

This Agreement is entered into between ALEXANDRIA TECHNICAL AND COMMUNITY COLLEGE (hereinafter sending institution), and MINNESOTA STATE UNIVERSITY MOORHEAD (hereinafter receiving institution). This Agreement and any amendments and supplements, shall be interpreted pursuant to the laws of the State of Minnesota.

The sending institution has established a Business Management AAS (hereinafter sending program), and the receiving institution has established a Project Management BS (hereinafter receiving program), and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

**Admission and Graduation Requirements**

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply.

**Transfer of Credits**

- A. The receiving institution will accept 56 credits from the sending program. A total of 64 - 66 credits remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table. For system institutions, once the courses are encoded, they will transfer as described in the Transferology Audit.

**Implementation and Review**

- A. The Chief Academic Officers or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure and guidelines, and conducting a periodic review of this agreement.
- B. This Articulation Agreement is effective on 06/01/2019 and shall remain in effect until the end date of 06/01/2024 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- C. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- D. This Articulation Agreement will be reviewed by both parties beginning 01/01/2024 (within six months of the end date).
- E. When a student notifies the receiving institution of their intent to follow this agreement, the receiving institution will encode course waivers and substitutions.

## PROGRAM ARTICULATION TABLE

	College (sending)	University (receiving)
Institution	ALEXANDRIA TECHNICAL AND COMMUNITY COLLEGE	MINNESOTA STATE UNIVERSITY MOORHEAD
Program name	Business Management	Project Management
Award Type (e.g., AS)	AAS	BS
Credit Length	72	120
CIP code (6-digit)	52.0201	52.0211
Describe program admission requirements (if any)		

### Instructions

- List all required courses in both academic programs.
- MnTC goal areas transfer to the receiving institution according to the goal areas designated by the sending institution.
- Do not indicate a goal area for general education courses that are not part of the MnTC.
- For restricted or unrestricted electives, list number of credits.
- Credits applied: the receiving institution course credit amount may be more or less than the sending institution credit amount. Enter the number of credits that the receiving institution will apply toward degree completion.
- Show equivalent university-college courses on the same row to ensure accurate DARS encoding.
- Equiv/Sub/Wav column: If a course is to be encoded as equivalent, enter Equiv. If a course is to be accepted by the university as a "substitution" only for the purposes of this agreement, enter Sub. If a course requirement is waived by the receiving institution, enter Wav. If a course is to be accepted by the university as a MnTC goal area, restricted elective or unrestricted elective, leave the cell blank.

(To add rows, place cursor outside of the end of a row and press enter.)

### SECTION A - Minnesota Transfer Curriculum-General Education

College (sending)			University (receiving)			
course prefix, number and name	Goal(s) <sup>1</sup>	Credits	course prefix, number and name	Goal(s) <sup>1</sup>	Credits Applied	Equiv Sub Wav
Minnesota Transfer Curriculum-General Education						
ENGL 1410 Composition I	1	3	ENGL 101 English Composition I	1	3	Equiv
COMM 1435 Interpersonal Communications	1	3	COMM 201 Interpersonal Comm	1	3	Equiv
PHIL 1445 Ethics	6, 9	3	PHIL 300 History of Ethics	7, 9	3	Equiv
ECON 1430 Intro to Microeconomics	5	3	ECON 202 Microeconomics	5	3	Equiv
General Education Elective <i>Recommended: MATH 1420 College Algebra</i>	4	(3)	GOAL AREA <i>MATH 127 College Algebra</i>	4	(3)	Equiv
<b>MnTC/General Education Total</b>		15				

**Special Notes:** MSUM will accept other MnTC credits and will transfer the same number of credits and goal areas as ATCC awards.

### SECTION B - Major, Emphasis, Restricted and Unrestricted Electives or Other

<sup>1</sup> MnTC goal areas transfer to the receiving MnSCU college/university according to the goal areas designated by the sending college/university

(pre-requisite courses, required core courses, required courses in an emphasis, or electives (restricted or general) within the major). Restricted electives (in Major) fulfill a specific requirement within a major. Example A: "Chose two of the following three courses;" Example B: A Biology degree may require 40 science credits (20 credits of required courses + 20 credits of listed related courses, such as botany, genetics, sociobiology, etc. which students can select).

Major, Emphasis, Restricted, Unrestricted Electives or Other Courses							
ACCT 2000 Principles of Accounting I	4	ACCT 230 Principles of Accounting	4	Equiv			
BUS 2220 Principles of Management	3	MGMT 260 Principles of Management	3	Equiv			
MKTG 2525 Principles of Marketing	3	MKTG 270 Principles of Marketing	3	Equiv			
ACCT 2010 Prin of Accounting II	4	ACCT 231 Principles of Accounting II (Elective)	4	Equiv			
BUS 2200 Business Law	3	ACCT 280 Legal Environment of Business (Elective)	3	Equiv			
MKTG 1511 Advertising & Sales Promotion	3	Electives	24				
MKTG 1515 Selling Principles & Practices	3						
FICR 2641 Financial Statement Analysis	3						
MKTG 1530 Counselor Selling	3						
MKTG 1535 Entrepreneurship	4						
MKTG 2518 Supervision/ Human Resource Mgmt	3						
MKTG 2501 Marketing & Social Media Mgmt	4						
MKTG 2503 Sustainability in the Marketplace	1						
ITEC 1440 Beginning Personal Computer I (2), MKTG 1507 Business Math (3), ACCT 1610 Microsoft Excel & Access Apps (3), Technical Elective (3), MKTG 2521 Career Seminar (2), MKTG 2703 Internship (3)	16				Not applicable to major	0	
<b>Major, Emphasis, Unrestricted Electives Total</b>	<b>57</b>				<b>Total College Credits Applied (sum of sections A and B)</b>	<b>56</b>	

### SECTION C – Remaining University (receiving) Requirements

	course prefix, number and name	Credits
492	Remaining MnTC/ LASC Goal Requirements <i>*MATH 127 College Algebra (3)</i>	24 - 27
	MATH 234 Probability & Statistics (Goal 4)	3
	FINC 340 Financial Management	3
	MGMT 370 Management Info Systems	3
	MGMT 456 Project Management in Business	3
	OM 380 Methods Improvement	3
	OM 395 Computer Applications for Technologists	3
	OM 470 Purchasing & Sourcing Management	3
	OM 483 Cost Analysis	3
	OM 482 Quality Planning & Implementation	3
	PMGT 300 Project Management & Scheduling	3
	PMGT 385 Process Leadership	3
	PMGT 400 Advanced Project Management, Risk & Liability	3
	PMGT 496 Project Management Capstone	3
	Elective	0 - 1
	<b>Total Remaining University Credits<sup>2</sup></b>	<b>64 - 66</b>

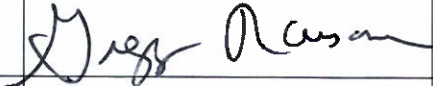





**Special Notes:** \*Required if not taken as part of MnTC in section A.

### SECTION D - Summary of Total Program Credits

College (sending) Credits		University (receiving) Requirements	
MnTC/General Education	15		
Major, Emphasis, Unrestricted Electives or Other	57		
<b>Total College Credits</b>	<b>72</b>	<b>Total College Credits Applied</b>	<b>56</b>
		<b>Remaining credit to be taken at the university (receiving institution)</b>	<b>64 - 66</b>
		<b>Total Program Credits</b>	<b>120 - 122</b>

**Special Notes, if any:**

<sup>2</sup> At least 40 of the required credits for the baccalaureate degree shall be at the upper-division level. If a lower division course is shown as equivalent to an upper division course, check with the university to determine if it will count toward the 40 required credits of upper division.

College	Name	Signature	Date
Executive Vice President of Academic Affairs and Students	Gregg Raisanen		4/23/19
President	Dr. Laura Urban		4-24-19
University	Name	Signature	Date
Department Chairperson	Josh Behl		5/14/19
Academic Dean	Denise Gorsline		5.14.19
Chief Academic Officer	Marsha Weber		5/16/19
DARS Encoder	Jolene Richardson		5/20/19
Date when equivalencies were verified/encoded in DARS by the receiving MnSCU institution.			

7/22/2011

April, 2019